Compounding Pharmacy

Background

Compounding pharmacy may be defined as practicing the duties of a pharmacist with an emphasis on preparing customized dosage forms and/or prescription medications to meet an individual patient’s or physician’s needs. Because every patient is different and has unique needs, customized medications are a vital part of quality medical and patient care. Today, compounding is also addressing the needs of veterinarians, dentists, and their patients.

Compounding prescription medications was a common activity in pharmacy prior to the advent of manufactured medicines in the 1960s. There has been a “rebirth” of compounding in the past decade because of the need for specialized medications for individual patients. A pharmacy compounding provision was attached to the Food and Drug Administration Modernization Act of 1997 recognizing the importance of compounding and providing for its continued practice. Recent concerns about appropriate and safe compounding practices have been addressed in draft legislation by sectors of the government.

The basis of the profession of pharmacy has always been the “triad”: the patient-physician-pharmacist relationship. Through this relationship, patient needs are determined and decisions are made about treatment regimens, which may call for a compounded medication, including but not limited to:

- **Medications that are not commercially available**—Manufacturers must be ensured that there will be a return on their investment when entering the marketplace with a drug product. Therefore, limited chemical forms, dosage forms, strengths, flavors, and packaging are available for the physician to prescribe and the pharmacist to dispense. Compounding allows the physician to prescribe a custom-tailored medication that is not available commercially.

- **Medications that are not stable**—Pharmacists prepare small quantities of a prescription more frequently to ensure stability of the product for its intended use.

- **Altered commercially available medications**—Physicians prescribe a commercially available medication in a different dosage form to meet a specific patient need and ensure patient adherence. For example, a patient may be allergic to a preservative or dye in a manufactured product for which compounding pharmacists can prepare a dye-free or preservative-free dosage form. Some patients have difficulty swallowing a capsule and require a troche or lozenge. Many pediatric patients are nonadherent because their medications are bitter, but become adherent when the medication is flavored to their liking.

No health care professionals, other than pharmacists, have studied the physical and chemical compatibilities of medications and can prepare extemporaneous dosage forms. Even when modern scientific technologies have produced new chemical entities, the ability to combine one or more chemicals into a new preparation, or process the existing dosage form into one that is better suited to the patient’s needs, has remained the domain of the pharmacist. The right—if not the obligation—to compound exists under the pharmacy laws of each of the 50 states.
states and is pervasively regulated by the states. Many schools and colleges of pharmacy, as part of their core curriculum, instruct student pharmacists on the compounding of pharmaceuticals.

Respondents indicated that they spend 29% of their time compounding. This is followed by 18% in the role of medication dispensing (including associated counseling). Thirteen percent of their time is spent on business management and another 13% on medication management services (where the unit of focus is on medications).

In describing the appeal of such a practice, one respondent from summed it up as “working extremely close with physicians to find the best therapy options for our patients.”

**Characteristics**

Sixty-seven percent reported having a bachelor’s degree in pharmacy, with 41% having earned a PharmD degree. Another 8% reported having an advanced degree (MA, MS, MBA, PhD, or other) with an additional 16% earning a nonpharmacy BA or BS degree. Fifty-nine percent reported having achieved a certificate for special training, and 26% reported completion of a residency.

The mean age of these respondents is 53 years, with 67% being male. More than half (67%) reported that they are in management.

Income data show that of those that responded, 25% earn between $120,000–$130,000, 25% earn greater than $150,000, 42% earn between $100,000 - $120,000, and only 8% earn less than $80,000 per year. The average time worked per week was 36 hours.

Compounding pharmacists enjoy their area of practice: 53% are “extremely” satisfied and 35% are “somewhat” satisfied. Only slightly different is their response regarding their level of challenge in this career path. A majority (65%) are extremely challenged, with 35% reporting they are somewhat challenged.

**Insider’s Perspective**

**What aspects of the job are most appealing?**
These are “people” pharmacists. A large number of respondents indicated “interaction with people”/“direct patient care” as the most appealing aspect of this practice area.

One respondent stated, “I actually help patients fix the issues they present.” Another enjoyed the ability to “employ all areas of science.”

**What aspects of the job are least appealing?**
In contrast to the most appealing aspects, only one item seemed to resonate with some of the respondents. A couple listed “difficult patients” as the least appealing.
Concerns also were expressed about insurance issues. Given the unique customized nature of the products they compound, third-party reimbursement problems may be greater for these pharmacists than other practitioners.

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What advice should students and practitioners consider when selecting the option of compounding pharmacy?
Compounding pharmacists indicate that they are passionate about their work. One stated, “I’ve never met an unhappy compounding pharmacist.” Another indicated the importance of being a people person as “you deal with people every day.” One respondent had a slightly different take in that one must be “willing to work in a team with other health care professionals.”

A respondent who focuses more on the nonhuman aspects of compounding stated, “I consult and provide medications for lab animals. I have daily interactions with lab animal veterinarians and preclinical researchers.”
Critical Factor Ratings

Interaction With Patients
Despite being the aspect of compounding pharmacy practice most appealing to these pharmacists, they were in the mid-range on the scale at 5.8. Considering that they spend much of their time in the compounding and dispensing mode, this is easy to understand.

= 5.8

Conducting Physical Assessments
Respondents were in the lower range with a 3.5 mean rating. The compounding pharmacist’s expertise comes to bear more in the refining of medications and/or dosage forms to meet the patient’s needs and monitoring results to maximize the benefits.

= 3.5

Interpreting Laboratory Values
Interpreting laboratory values received a slightly higher score than other community practice areas because some of the respondents have access to look into the values as a means to determine the needs of the patients.

= 3.6

Continuity of Relationships
Compounding pharmacists maintain a moderate level of continuity with their patients. This is not surprising because many of their patients have special needs with long-term conditions (e.g., asthma) requiring continuing care and close monitoring of the effects of the medication regimen. Other patients, however, may have very acute medication needs for a single compounded prescription.

= 6.6
Helping People
Considering the “people” aspect these practitioners say they enjoy, compounding pharmacists are mid-range in directly helping their patients. Most of a compounding pharmacist’s work involves creating individualized prescription medications for the special needs of their patients.

Collaboration with Other Professionals
Ranking in the mid-range area (6.3), compounding pharmacists spend a moderate amount of their time in collaborating with health professionals other than pharmacists. Often, compounding pharmacists work closely with a patient’s physician to ensure that appropriate medication is provided. In addition, the veterinarian interaction is a component for compounding pharmacists.

Educating Other Professionals
Compounding pharmacists rated this factor a 5.2. Their role in educating other professionals likely includes time spent discussing patients’ individual needs with their prescribing physicians (or pets’ needs with owners and vets) to arrive at a conclusion regarding the appropriate therapy and dosage regimen.

Variety of Daily Activities
Compounding pharmacists experience a variety of daily experiences.

Multiple Task Handling
Compounding pharmacists are confronted with the challenge of multitasking in the high mid-range at 6.7. In a busy setting, that may include such responsibilities as supervising nonprofessional staff, monitoring the phone, answering patients’ queries, and compounding a special preparation—all at the same time.
Problem Solving
With a 6.1 rating, compounding pharmacists are more often than not called upon to be innovative, solving problems with new strategies, rather than relying on older solutions. Their work involves individualizing prescription medications to meet specific patient needs.

Focus of Expertise
Compounding pharmacists are focused on utilizing their expertise in their work, which is very specific and individualized to particular patients. In addition to understanding the physical and chemical nature of products, these pharmacists also balance the needs of communication in talking with patients and practitioners.

Innovative Thinking
A ranking of 7.8 identifies compounding pharmacists as being among those whose innovative thinking talents are called upon with greater frequency. This aspect is closely related to, and consistent with, such other elements as problem solving and focused expertise.

Applying Scientific Knowledge
Prescription compounding processes require great attention to scientific detail. This is reflected by the 7.6 rating.
Creating New Knowledge by Conducting Research
In the lower mid-range with a 5.2 rating, compounding pharmacists report that they are only moderately involved in conducting research within their practice settings. Compounding prescription medications for new patients and conditions might involve trying different methods thereby creating new knowledge.

Management/Supervision of Others
In the mid-range with a 5.0 rating, compounding pharmacists report that they are usually engaged in organizing, managing, or supervising others within their business or practice settings.

Management/Supervision of a Business
Compounding pharmacists are mid-range with regard to management of a business.

Pressure/Stress
Compounding pharmacists are usually experiencing some pressure or stress in their daily practice activities, reflected by the 5.9 ranking. Multitasking, variety in daily activities, innovative thinking, and other aspects of their jobs are all involved in creating and maintaining this pressure.

Work Schedule
These respondents enjoy a regular, predictable work schedule. There is a wide range of responses with some pharmacists having a significantly more, and others a less, predictable
work schedule.  

\[ = 7.5 \]

\[
\begin{array}{cccccccccc}
1 & 2 & 3 & 4 & 5 & 6 & 7 & 8 & 9 & 10 \\
\text{Irregular/unpredictable} & & & & & & & & & \\
\text{Regular/predictable} \\
\end{array}
\]

**Part-Time Opportunities**  
To a moderate degree, compounding pharmacists are in practice settings that provide opportunity for part-time work.  

\[ = 5.2 \]

\[
\begin{array}{cccccccccc}
1 & 2 & 3 & 4 & 5 & 6 & 7 & 8 & 9 & 10 \\
\text{No opportunity for part-time employment} & & & & & & & & & \\
\text{Always opportunities for part-time employment} \\
\end{array}
\]

**Job-Sharing Opportunities**  
Compounding pharmacists indicated that there is little opportunity for job-sharing.  

\[ = 3.5 \]

\[
\begin{array}{cccccccccc}
1 & 2 & 3 & 4 & 5 & 6 & 7 & 8 & 9 & 10 \\
\text{No opportunity for job-sharing} & & & & & & & & & \\
\text{Always opportunities for job-sharing} \\
\end{array}
\]

**Exit/Re-entry Opportunities**  
A rating of 6.3 indicates that there is opportunity for exit/re-entry in the compounding field.  

\[ = 6.3 \]

\[
\begin{array}{cccccccccc}
1 & 2 & 3 & 4 & 5 & 6 & 7 & 8 & 9 & 10 \\
\text{No opportunity for exit/re-entry} & & & & & & & & & \\
\text{Always opportunities for exit/re-entry} \\
\end{array}
\]

**Parental Leave Opportunities**  
A rating of 6.0 indicates that there is adequate opportunity for parental leave.  

\[ = 6.0 \]

\[
\begin{array}{cccccccccc}
1 & 2 & 3 & 4 & 5 & 6 & 7 & 8 & 9 & 10 \\
\text{No opportunity for parental leave} & & & & & & & & & \\
\text{Always opportunities for parental leave} \\
\end{array}
\]

**Leisure/Family Time**  
Compounding pharmacists report that they usually have free time for family and personal leisure activities. This is related to the regularity and predictability of their work schedule.  

\[ = 7.4 \]

\[
\begin{array}{cccccccccc}
1 & 2 & 3 & 4 & 5 & 6 & 7 & 8 & 9 & 10 \\
\text{No free time} & & & & & & & & & \\
\text{Always opportunities for free time} \\
\end{array}
\]
Job Security
Compounding pharmacists enjoy a high level of job security. To the extent that many in this category may own their pharmacy, they are self-employed and thereby enjoy job security and stability. To the extent that these are employee pharmacist responses, they enjoy job security even though they are not under an employment contract and are generally employed by smaller business entities, rather than large corporations.

= 7.1

1 2 3 4 5 6 7 8 9 10
No security/stability Total security/stability

Opportunities for Advancement
Within the mid-range, compounding pharmacists report a moderate level of opportunity to advance within the practice. This may be due to the fact that some are pharmacy owners already.

= 5.5

1 2 3 4 5 6 7 8 9 10
No opportunities for advancement Always opportunities for advancement

Opportunities for Leadership Development
With a rating of 6.7, compounding pharmacists have the opportunity to develop their leadership skills. They may be asked to speak at continuing education programs, professional association meetings, or other venues about their specialized area of practice.

= 6.7

1 2 3 4 5 6 7 8 9 10
No opportunities for leadership development Always opportunities for leadership development

Community Prestige
Compounding pharmacists report enjoying a high level of prestige within their communities through their practice settings.

= 7.8

1 2 3 4 5 6 7 8 9 10
Much less prestige than anyone else in the community Much more prestige than others in the community

Professional Involvement
A ranking of 7.8 shows that compounding pharmacists have the opportunity to engage in affairs of the profession by attending and participating in meetings, association events, continuing education seminars, and other activities within pharmacy.
Compounding pharmacists expressed general satisfaction with the level of compensation received for their professional activities, with a mid-range 6.7 rating.

Benefits (vacation, health, retirement)
Related to the income aspect of this survey, benefits such as vacation, retirement, and health insurance are reported as less often available among compounding pharmacists compared with other careers. This may result from being employed within a small business entity, rather than by a larger corporation. Still, the response rating, at 7.3, indicates a general availability of such benefits.

Geographic Location
Another upper mid-range rating indicates that compounding pharmacists can practice their specialty in a wide variety of geographic locations. The standard deviation of 4.5 means there is an extreme variance in the responses. This may be due to many compounding pharmacists owning their pharmacies and viewing the ability to sell their present pharmacy, relocate, and reopen another to be limited.

Working Remotely
Not unexpectedly, working remotely was ranked low at 3.0. There are few functions that compounding pharmacists can do outside of the practice setting. Perhaps the small amount that can be done would include paperwork that needs to be completed by the manager or owner.
**Autonomy**
Compounding pharmacists enjoy a high level of autonomy in their practice. These practitioners work independently and, generally, with little supervision in their decision making.

\[
\begin{array}{cccccccccc}
1 & 2 & 3 & 4 & 5 & 6 & 7 & 8 & 9 & 10 \\
\text{No autonomy} & & & & & & & & & \text{Total autonomy}
\end{array}
\]

\[= 8.2\]

**Self-Worth**
Another high rating shows that compounding pharmacists enjoy the opportunity within their practice settings to create self-worth and positive outcomes through their work.

\[
\begin{array}{cccccccccc}
1 & 2 & 3 & 4 & 5 & 6 & 7 & 8 & 9 & 10 \\
\text{Never allowed} & & & & & & & & & \text{Always allowed}
\end{array}
\]

\[= 8.5\]

**Future Focus**
With a 7.3 ranking, compounding pharmacists are in the upper career range of those surveyed related to the need to be future focused. Compounding individualized prescriptions requires keeping up with new products and methods to create solutions for patients.

\[
\begin{array}{cccccccccc}
1 & 2 & 3 & 4 & 5 & 6 & 7 & 8 & 9 & 10 \\
\text{Focus on immediate task} & & & & & & & & & \text{Focus on future}
\end{array}
\]

\[= 7.3\]

**Professional Prestige**
Within the profession of pharmacy, compounding pharmacists rated their professional prestige as fairly high. They have a specialized practice, work with physicians, veterinarians, and patients to craft individualized medications for therapy and are often asked to share their learning with others in pharmacy.

\[
\begin{array}{cccccccccc}
1 & 2 & 3 & 4 & 5 & 6 & 7 & 8 & 9 & 10 \\
\text{Never provided} & & & & & & & & & \text{Always provided}
\end{array}
\]

\[= 8.3\]

**Unique Practice Environment**
Compounding pharmacists tend to practice in a unique environment. While at times the physical environment maybe similar to other practices, the environment itself is unique.

\[
\begin{array}{cccccccccc}
1 & 2 & 3 & 4 & 5 & 6 & 7 & 8 & 9 & 10 \\
\text{Not at all unique} & & & & & & & & & \text{Extremely unique}
\end{array}
\]

\[= 9.3\]
Advanced Degree
Respondents generally feel that an entry-level degree in pharmacy (BS or PharmD) is adequate academic preparation for this specialty. However, many practitioners report seeking certificate or other training a trend that has been grown greatly since the last survey in 2007 and is expected to continue to be more common.

Entrepreneurial Opportunity
Compounding pharmacists rated this factor at 7.6. As expressed earlier, this may be dependent on whether the respondent owns the pharmacy or is an employee.

Additional Training
At an 8.4 rating, this factor is the highest-rated factor for this group. Respondents strongly assert that additional training beyond the pharmacy degree is a requirement for compounding pharmacy, with little variation.

Interacting With Colleagues
As one would suspect, compounding pharmacists interact with coworkers on a daily basis.

Travel
For the most part, compounding pharmacists have lower needs to travel for their day-to-day activities.

Writing
Respondents were in the lower range regarding writing. Compounding pharmacists usually provide written documentation of how a prescription was compounded but rarely need to provide reports or lengthy written documents.
Working With Teams
Compounding pharmacists were in the mid-range for working in teams. While they communicate regularly with others, many times they work individually when compounding a specific prescription.

= 2.5

Working With Teams
Compounding pharmacists were in the mid-range for working in teams. While they communicate regularly with others, many times they work individually when compounding a specific prescription.

= 3.8
### Mean Scores for Critical Factors

<table>
<thead>
<tr>
<th>Category</th>
<th>Score</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Interaction with people</td>
<td>5.8</td>
</tr>
<tr>
<td>2. Performing physical assessments</td>
<td>3.5</td>
</tr>
<tr>
<td>3. Interpreting laboratory values</td>
<td>3.6</td>
</tr>
<tr>
<td>4. Continuity of relationships</td>
<td>6.6</td>
</tr>
<tr>
<td>5. Extent to which effect is direct</td>
<td>7.4</td>
</tr>
<tr>
<td>6. Collaboration with other professionals</td>
<td>6.3</td>
</tr>
<tr>
<td>7. Educating other professionals</td>
<td>5.2</td>
</tr>
<tr>
<td>8. Variety of daily activities</td>
<td>6.6</td>
</tr>
<tr>
<td>9. Multiple task handling</td>
<td>6.7</td>
</tr>
<tr>
<td>10. Problem solving</td>
<td>6.1</td>
</tr>
<tr>
<td>11. Focus of expertise</td>
<td>7.2</td>
</tr>
<tr>
<td>12. Innovative thinking</td>
<td>7.8</td>
</tr>
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<td>13. Applying scientific knowledge</td>
<td>7.6</td>
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<td>14. Applying medical knowledge</td>
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<td>15. Creating new knowledge by conducting research</td>
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<td>16. Managing others</td>
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<td>17. Managing business operations</td>
<td>4.8</td>
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<td>18. Pressure/Stress</td>
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<td>19. Work schedule</td>
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<td>20. Part time opportunities</td>
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<td>21. Job sharing</td>
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<td>22. Exit and re-entry</td>
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<td>23. Parental leave</td>
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<tr>
<td>24. Free time for leisure/family activities</td>
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<td>25. Job security</td>
<td>7.1</td>
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<td>26. Opportunities for advancement</td>
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<td>27. Opportunities for leadership development</td>
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<tr>
<td>28. Community prestige</td>
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<td>29. Professional involvement</td>
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<td>30. Income</td>
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<td>31. Benefits (vacation, health, retirement)</td>
<td>7.3</td>
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<tr>
<td>32. Geographic location</td>
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<td>33. Working Remotely</td>
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<td>34. Autonomy</td>
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<td>36. Future focus</td>
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<td>37. Professional prestige</td>
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<td>38. Unique practice environment</td>
<td>9.3</td>
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<td>39. Advanced degree</td>
<td>3.6</td>
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<tr>
<td>40. Entrepreneurial opportunity</td>
<td>7.6</td>
</tr>
<tr>
<td>41. Additional training</td>
<td>8.4</td>
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<tr>
<td>42. Interacting with co-workers</td>
<td>6.8</td>
</tr>
<tr>
<td>43. Travel</td>
<td>2.9</td>
</tr>
<tr>
<td>44. Writing</td>
<td>2.5</td>
</tr>
<tr>
<td>45. Working with teams</td>
<td>3.8</td>
</tr>
</tbody>
</table>
Reference

Professional Organizations
American College of Apothecaries (ACA)
2830 Summer Oaks Drive, Bartlett, TN 38134
Tel: 901-383-8119 Toll-Free: 800-828-5933 Fax: 901-383-8882
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American Pharmacists Association (APhA)
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International Academy of Compounding Pharmacists (IACP)
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National Community Pharmacists Association (NCPA)
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