AMERICAN PHARMACISTS ASSOCIATION 2019 ANNUAL REPORT
APhA staff gathered on the front steps of the APhA headquarters building for the annual American Pharmacists Month 2019 photo.

Table of Contents
2019 CEO’s Letter .................................1
About APhA ...........................................2
Serving All of Pharmacy .......................3
Advocating for Every Pharmacist ........4
Championing Well-Being and Resilience 6
Building Expertise ...............................8
Transforming the Role of the Pharmacist 10
American Pharmacists Month ............14
Gathering the Pharmacy Family ............15
APhA Recognition ..............................16
APhA Leaders and Committees ....17
Looking Ahead ....................................20
Financials ..........................................21

Vision
APhA inspires, innovates, and creates opportunities for members and pharmacists worldwide to optimize medication use and health for all.

Mission
As the voice of pharmacy, APhA leads the profession and equips members for their role as the medication expert in team-based, patient-centered care. APhA will accomplish this by:

» Advancing pharmacists’ optimal roles in team-based, patient-centered care.
» Providing opportunities for professional development, recognition, differentiation, and leadership.
» Disseminating timely relevant information and state-of-the-art tools and resources.
» Raising societal awareness about the role of pharmacists as essential in patient care for optimal medication use.
» Creating unique opportunities for members to connect and share with peers across practice settings.
2019 CEO’s Letter

Today, your future is here. And the American Pharmacists Association (APhA) is leading the way.

As Executive Vice President and CEO of the nation’s largest, most diverse, and first-established national pharmacy association, I’m privileged to work for you, our members. I’m charged with serving on APhA’s Board of Trustees, leading the staff, running the business enterprise, and serving as a spokesperson for the profession. Let me share the 12-word mantra that guides me every day: “We promote consumer access and coverage for pharmacists’ quality patient care services.”

In the last decade, we’ve built collaboratively—through the Joint Commission of Pharmacy Practitioners (JCPP)—a vision for pharmacy that is team-based and patient-centered. And, together with our colleagues, we’ve established interprofessional education as an academic standard and growing practice model. Along with increasingly getting pharmacists on the health care team, we’ve provided information, education, and advocacy to and on behalf of our members. We’re tackling barriers to fulfilling careers as caring providers and facilitating new opportunities in patient care.

In 2019, we stayed focused on launching a new membership model to make APhA more approachable. We’ve ramped up activities around well-being and resilience and continued as one of the largest providers of CPE in the United States. We’ve transformed our organization internally with new IT platforms.

Meanwhile, we’ve continued our tireless pursuit of provider status. We’re united in the greatest collaboration among pharmacy organizations in my 40 years in organized pharmacy. We continue to fight for elimination of egregious DIR fees that are crippling many pharmacies, addressed challenges to compounding, and submitted dozens of comment letters to regulators expressing our members’ views on both narrow and broad issues. Importantly, we’re working with our colleague state pharmacy associations to advance their advocacy agendas that are so aligned with APhA’s.

I announced at APhA2019 in Seattle that, after taking the helm of this great Association in 2009, I will step down as CEO in July 2020. The search process led to the APhA Board of Trustees hiring my successor, Scott J. Knoer, MS, PharmD, to start in the spring to allow a smooth transition.

This annual report is designed around key numbers and graphics that express APhA’s accomplishments as aligned with our strategic plan for 2019. When you read this, I hope you’re as proud of these accomplishments as I am of the amazing staff and member volunteers who delivered them together.

Thomas E. Menighan  
BSPharm, MBA, ScD (Hon), FAPhA  
Executive Vice President and CEO  
American Pharmacists Association
About APhA

The American Pharmacists Association (APhA) is the largest association of pharmacists in the United States and is the only organization advancing the entire pharmacy profession. Our expert staff and strong volunteer leadership, including many experienced pharmacists, allow us to deliver vital leadership to help pharmacists, pharmaceutical scientists, student pharmacists, and pharmacy technicians find success and satisfaction in their work, while advocating for changes that benefit them and their patients.

How APhA Works

The APhA Board of Trustees is responsible for broad direction setting of the Association and development of APhA’s Vision and Mission statements and the Strategic Plan.

Policy for APhA—and the profession of pharmacy as a whole—is developed by the APhA House of Delegates. Comprising delegates from state pharmacy associations, APhA’s three membership Academies, affiliated organizations, recognized pharmacy organizations, and ex-officio groups, the House of Delegates meets during the APhA Annual Meeting & Exposition to debate and adopt proposed policy developed throughout the year.

Day-to-day activities of the 130 dedicated APhA professional staff are led by APhA Executive Vice President and CEO Thomas E. Menighan and the senior management team.

Scientists practicing in basic, clinical, and economic, social, and administrative sciences belong to the APhA Academy of Pharmaceutical Research & Science (APhA-APRS).

Students who are enrolled in a program at an accredited school or college of pharmacy belong to the Academy of Student Pharmacists (APhA-ASP).

Across the Academies, members were engaged in conversation in 2019. The 10 APhA-APPM Special Interest Groups (SIGs) included 413 volunteer committee positions and 68,050 SIG members (individuals can belong to more than one SIG). The SIGs worked on 18 projects and 15 webinars.

In this year’s six APhA-ASP Patient Care Projects, 73,531 student pharmacists participated in educating 714,659 patients and screening and immunizing 163,833 patients.

New APhA Policy in 2019

The APhA House of Delegates is the forum that adopts official Association policy.

In 2019, adopted policies included:

» Consolidation within Health Care

» Pharmacists’ Role in Mental Health and Emotional Well-Being

» Referral System for the Pharmacy Profession

Adopted items of New Business included:

» Gluten Content and Labeling in Medications

» Unit-of-Use Packaging

» Creating Safe Work and Learning Environments for Student Pharmacists, Pharmacists, and Pharmacy Technicians

» Pharmacist and Pharmacy Personnel Safety and Well-Being

» Qualification Standards for Pharmacists

» Collaborative Practice Agreements

» Expanding Technician Roles

» Patient-Centered Care of People Who Inject Nonmedically Sanctioned Psychotropic or Psychoactive Substances

The APhA House of Delegates also retained, archived, amended, or rescinded existing APhA policy on a range of topics. For more information, visit pharmacist.com/policy-manual.
Serving All of Pharmacy: APhA Membership

As the only organization advancing the entire pharmacy profession, APhA prepares members to thrive at every career stage and in every pharmacy setting with world-class continuing education, transformative events, unique practice tools, and timely solutions to complex challenges.

**Evolving with the Profession**

In 2019, we created more ways for you to connect with APhA. We responded to feedback from the profession to provide more flexible and affordable opportunities to participate in APhA as a member.

- INFORMED members receive access to APhA digital content, and free access to selected essential CPE opportunities within APhA’s vast education curriculum, at an affordable annual price.
- ENGAGED members receive the traditional suite of APhA benefits, including unlimited free access to APhA CPE offerings.
- ENGAGED PLUS members receive all traditional membership offerings, plus enhanced offerings at the APhA Annual Meeting and exclusive opportunities to participate in other APhA activities.

In addition, APhA responded to changes in the environment by adding a 1-year **complimentary membership option** for pharmacists experiencing temporary unemployment or reduced work hours. This program enables pharmacists to invest further in their career, develop new connections, and discover job opportunities during this period of transition.

**50th Anniversary of APhA–ASP**

In the spring of 1969 in Montreal, Canada, at the APhA Annual Meeting, student pharmacists from 53 APhA student chapters ratified bylaws and created the Student American Pharmaceutical Association (SAPhA). APhA commemorated this important milestone of then-SAPhA, now the APhA Academy of Student Pharmacists, throughout 2019.

**TOP 5 STATES BY APhA MEMBERS**

<table>
<thead>
<tr>
<th>State</th>
<th>Members</th>
</tr>
</thead>
<tbody>
<tr>
<td>CA</td>
<td>5,414</td>
</tr>
<tr>
<td>TX</td>
<td>2,716</td>
</tr>
<tr>
<td>FL</td>
<td>2,855</td>
</tr>
<tr>
<td>NY</td>
<td>2,570</td>
</tr>
<tr>
<td>PA</td>
<td>2,754</td>
</tr>
</tbody>
</table>

**APhA MEMBERS PRACTICE IN A DIVERSE ARRAY OF PRACTICE SETTINGS**

- 29% Community pharmacies (chain & supermarket)
- 14% Independent pharmacies
- 10% Academia
- 5% Government
- 4% Clinical/outpatient
- 3% Ambulatory
- 24% All other

**63%** of member pharmacists cited “supporting the profession” as a major reason for joining APhA

**33%** growth in new practitioner members since 2009
Advocating for Every Pharmacist

In 2019, APhA continued efforts to expand patient access to pharmacist-provided patient care services by securing recognition, coverage, and payment policies. Our advocacy reflected members’ concerns and responses to health care initiatives.

Expanding Access and Coverage

On behalf of the profession, APhA met with leadership at the Centers for Medicare and Medicaid Services (CMS) and submitted a letter to the U.S. Department of Health and Human Services (HHS) supporting the reduction of barriers to enable pharmacists to practice at the top of their training and experience. Throughout 2019, APhA’s proactive communications with HHS in response to numerous proposed rules and requests highlighted the need to include pharmacists in reimbursement models, such as value-based models and bundled payments. APhA continued to look for opportunities with Congress to secure provider status for pharmacists.

Pushing for DIR Fee Reform

Direct and indirect remuneration (DIR) fees inflate drug costs for patients and force pharmacists to fill prescriptions often below costs, thereby jeopardizing patient access. APhA joined several other pharmacy organizations in outreach and advocacy on DIR fees, payment issues, and more. We—

» Issued a formal letter to President Trump requesting immediate help and expressing disappointment with the lack of regulatory reforms.

» Created a Take Action webpage and emails to help APhA members contact their U.S. senators and representative.

» Worked with Congress on proposed legislation.

» Issued press releases with updates and the urgent need for action.

» Collaborated with the National Community Pharmacists Association (NCPA) and other groups on Fix DIR Day—a nationwide email and social media campaign to mobilize pharmacists to contact legislators.

» Helped pharmacists tell their stories.

Treating Opioid Use Disorder

APhA supported legislation that would remove federal requirements on who can prescribe Schedule III medications for opioid use disorder (OUD) outside of an opioid treatment program. Under this bill, pharmacists in certain states—that allow pharmacist prescribing of controlled substances—could prescribe buprenorphine for OUD under a collaborative practice agreement. CMS included several of our recommendations in final regulations clarifying that Opioid Treatment Programs (OTP) should include pharmacists on enrollment forms on as health care professionals legally authorized to prescribe, order, or dispense controlled substances on behalf of the OTP.

Throughout the year, APhA monitored and submitted several comment letters to the work of the HHS Pain Management Best Practices Inter-Agency Task Force advocating for pharmacists’ roles in pain management.

Teaming Up Against Importation

APhA released its first-ever joint statement with the Canadian Pharmacists Association opposing U.S. policy proposals authorizing the personal and commercial importation of prescription drugs from Canada.

Key Issues in 2019:

Access and coverage

DIR fees and payments

Pain management and opioid use disorder

Importation

On October 29, 2019, APhA proudly represented the pharmacy profession at CMS’s Patients Over Paperwork initiative’s 2-year anniversary. APhA member Stuart Beatty was one of three clinicians who presented remarks. He also highlighted the evolving role of pharmacists and how changes in CMS policy could increase pharmacists’ impact on patient care.
In 2019, the APhA–PAC generated over $120,000.

» 50/50: Contributions were evenly divided between Democrats and Republicans.

» APhA members in all 50 states plus Puerto Rico and the District of Columbia donated.

» The $30,000+ raised by the annual APhA-ASP Back the PAC campaign was a first.

» The $22,830 raised by the annual APhA-APPM SIG PAC Challenge broke a record.

» APhA members and staff attended 100+ political events for Members of Congress and candidates for federal office.

APhA wielded influence in 2019:

450+ meetings conducted by APhA members and staff with federal legislators and their staff

16 congressional comment letters

43 regulatory comment letters

APhA issued nearly 60 comment letters total to Congress and various federal agencies on issues ranging from drug prices to opioid addiction. APhA also facilitated member testimony and participation related to Patients Over Paperwork (CMS), pain management and opioid use payment policy (HHS), compounding (NASM), and other issues.

Ready, Set, Action

Formed in 1985, the APhA Political Action Committee (APhA–PAC), supported by APhA members, contributes to candidates for federal office who support pharmacy issues and recognize the unique value pharmacists bring to the health care system.
Championing Well-Being and Resilience

Burnout, moral distress, and lack of control—amid changing practice models and health systems—can all seriously compromise a pharmacist’s own well-being. APhA is committed to protecting and improving pharmacists’ mental and physical health, striving to meet the tenets of its Commitment Statement. For more information, visit pharmacist.com/well-being.

Defining Actionable Steps

This summer, with the support of four other national pharmacy organizations, APhA held Enhancing Well-Being and Resilience Among the Pharmacist Workforce: A National Consensus Conference.

FOR 3 DAYS IN CHICAGO, PHARMACISTS COLLABORATED ON 50 RECOMMENDATIONS FOR IMPROVING PHARMACIST WELL-BEING, CENTERED AROUND SEVEN MAIN AREAS:

1. Pharmacist work conditions and patient safety
2. Payment models
3. Relations between pharmacists and employers
4. Pharmacist and student pharmacist well-being
5. Well-being education and training
6. Communications
7. Data, information, and research

Participants evaluated factors that contribute to well-being and resilience and developed strategies that can drive progress in these areas. The 50 consensus-based recommendations provide actionable steps at societal, organizational, and individual levels and outline ways multiple stakeholders can support meaningful change in pharmacists’ lives.

ENHANCING WELL-BEING AND RESILIENCE AMONG THE PHARMACIST WORKFORCE: A NATIONAL CONSENSUS CONFERENCE

5 national host pharmacy organizations
85 pharmacists
50 recommendations in 7 key areas
Providing a Well-Being Tool
In July, APhA launched the Pharmacist Well-Being Index (WBI), a validated screening tool invented by the Mayo Clinic, for the pharmacy profession. The online screening tool is 100% anonymous and uses nine questions to evaluate fatigue, depression, anxiety, stress, and quality of life. Participants can track their well-being over time and connect to resources from APhA and Mayo.

The WBI can be accessed at [http://app.mywellbeingindex.org/signup](http://app.mywellbeingindex.org/signup). The invitation code is APhA.

What Does Distress Percent Tell Us?
Distress Percent measures the percent of individuals with a Pharmacist Well-Being Index (WBI) score ≥5. The score of 5 was established by the researchers at Mayo Clinic through a validation process. Those whose score is ≥5 are at greater risk for a number of adverse outcomes, including:

- 3-fold higher risk of low quality of life
- 8-fold higher risk of burnout
- 2.5-fold higher risk of high fatigue
- 2.5-fold higher risk of intent to leave their current job
- 2-fold higher risk of medication error

National Perspective
See four graphics below.

Delivering Ongoing Support
APhA has always invested in pharmacist well-being and resilience. Today, members have access to over 20 resources devoted to their health, including motivational webinars, podcasts, blog posts, quizzes, the New Practitioner Network, and special forums on APhA Engage.
Building Expertise Year After Year

With a mix of relevant programs, publications, and tools, APhA again enhanced the pharmacist’s ability to provide safe and effective patient care services and to improve public health.

A New Option for Mental Health Training
APhA joined a new alliance in April 2019 with Walgreens and the National Council for Behavioral Health. The goal: Offer more professionals Mental Health First Aid training, including:

» Mental health literacy
» Understanding risk factors
» Steps for helping someone in need

Training started with over 300 Walgreens human resources team members. Ultimately, pharmacists across the profession will have access to the training and CE credits through APhA.

Helping Patients Quit
Tobacco use remains a public health crisis, and APhA is preparing more community pharmacists to make a difference. A new program focuses on smoking cessation as a routine component of pharmacy care, broadening access to medication and behavioral counseling for those who want to quit. Along with continuing education, pharmacists receive tools, including the practice framework to offer consistent smoking cessation services.

Broader International Reach
APhA’s work is recognized worldwide. We expanded our international footprint through collaboration and licensing agreements with partnering countries and organizations, including agreements with the Beijing Pharmacists Association for three of APhA’s Certificate Training Programs:

» Delivering Medication Therapy Management Services
» The Pharmacist and Patient-Centered Diabetes Care
» Pharmacy-Based Cardiovascular Disease Risk Management

APhA also supported programming at the International Pharmaceutical Federation Meeting in Abu Dhabi, including the APhA Pharmacy-based Immunization Delivery Certificate Training Program.

Putting Knowledge to the Test
Now in their third year, APhA’s Show You Know series expanded to include expert-written, multiple-choice quizzes on a range of topics, including health disparities in people with diabetes, reducing risk of stroke, PCSK9 inhibitors, and various immunization topics. The tool identifies potential gaps and provides timely education and information.
Publishing Books, Electronic Products, and Periodicals

9 authoritative books in new or revised editions were published by APhA in 2019:

- Handbook of Nonprescription Drugs Quick Reference;
- Leadership for Pharmacists;
- Complete Math Review for the Pharmacy Technician;
- Peripheral Brain for the Pharmacist, 2019–20;
- Pharmacogenomics;
- The APhA Complete Review for Pharmacy Math;
- Pharmacy Technician Certification Quick Study Guide;
- Motivational Interviewing;

111 modules on disease state management and patient care were published by the end of 2019 on APhA’s PharmacotherapyFirst. An evidence-based and peer-reviewed resource that provides comprehensive education in a succinct and digestible format, it includes vital information about the top 200 most commonly prescribed drugs as identified by APhA.

**JAPhA** impact factor saw a 57% increase over the previous year—to 2.076. The impact factor reflects the relative importance of a journal within its field based on the number of times its articles are cited.

**JAPhA key appointments:** Pam Heaton, Editor in Chief, and Spencer Harpe, Deputy Editor. This year, former **JAPhA** Editor in Chief Andy Stergachis retired after leading the *Journal* for 6 years.

**JPharmSci special issue:** “Fifty-Eight Years and Counting: High-Impact Publishing in Computational Pharmaceutical Sciences and Mechanism-Based Modeling.”

**Fresh and modern:** *Student Pharmacist* magazine debuted a new look.
Transforming the Role of the Pharmacist

Through robust professional development resources, initiatives to advance patient care, the growth of pharmacist specialist offerings, and investments in pharmacy’s future, APhA worked throughout 2019 to optimally position pharmacists to improve patient and public health.

Educating the Profession

- **425,000+** pharmacists trained through APhA’s CTPs in total
- **370+** CE programs produced in 2019—that’s more than 1 per day
- **500,000+** hours of CPE credit provided in 2019
- **360,000+** pharmacists trained to administer vaccines across the lifespan

APhA is recognized throughout the pharmacy community as one of the largest providers of continuing pharmacy education (CPE) and training in the United States. We offer world-class opportunities in person, via live webinar, and self-paced learning, all delivered by subject matter experts for pharmacists and pharmacy professionals. APhA members receive free access to many programs and receive discounts on Certificate Training Programs (CTPs) and other advanced training programs.

In 2019, we trained almost 30,000 pharmacists through our CTPs on topics including medication therapy management, cardiovascular disease, immunization delivery, diabetes care, and travel health. The total number of pharmacists who have been trained through our CTPs is now more than 425,000.

APhA is a professional development provider for Board of Pharmacy Specialties (BPS) Board Certification.

We launched two new Board Specialist Recertification Programs in 2019 for Ambulatory Care Pharmacy and Compounded Sterile Preparations Pharmacy.

BPS Board Certified Ambulatory Care Pharmacist (BCACP): As part of APhA’s Ambulatory Care Pharmacy Preparatory Review and Recertification program, a new line of recertification tools centered around podcasts, panel discussions, and polls in partnership with iForumRx.org, was announced in March 2019.

BPS Board Certified Sterile Compounding Pharmacist (BCSCP): Announced in October 2019, the Compounded Sterile Preparations Pharmacy Specialty Recertification Courses were developed in partnership with the U.S. Pharmacopeia (USP).

At APhA2019, our innovative education session PharmTANK draws applause from the inspired audience. Dreamed up by our Education Department, PharmTANK offers a unique opportunity for pharmacists who are solving some of the toughest challenges in pharmacy care to share revolutionary ideas with their peers. Think Shark Tank, but with a pharmacy spin.
Practice Makes Perfect

APhA’s Practice and Professional Affairs Department focuses on eight distinct areas to move the profession forward (see graphic). Highlights in 2019 included:

- **Advancing Patient Care.** Contributed to defining and promoting new community-based practice models, including the journal article “Community-based Practice Innovation and the Role of the Community-based Pharmacist Practitioner in the United States” in *Pharmacy*. Developed practice guidance for pain medication safety, medication management, and tobacco cessation.

- **Supporting Payment.** Disseminated updated Billing Primer: A Pharmacist’s Guide to Outpatient Fee-for-Service Billing, conducted a billing webinar, and supported regulatory and legislative advocacy activities related to payment for pharmacists’ services.

- **Advancing Scope of Practice.** Advanced credentialing and privileging by presenting at a conference in Dubai, collaborating on the publication of articles, and participating in the work of the Council on Credentialing in Pharmacy.

- **Supporting Practice Infrastructure.** Developed Personal Character Attributes of Pharmacy Professionals. Supported the advancement of health information technology (HIT) through staff and volunteer participation in the Pharmacy HIT Collaborative and promoting the Pharmacist eCare Plan.

- **Advancing Practice Innovation.** Worked extensively on pharmacist integration in value-based care and payment models. Provided leadership and facilitated member engagement in the Pharmacy Quality Alliance to foster meaningful quality measures.

- **Promoting Medication Safety.** Participated in National Coordinating Council for Medication Error Reporting and Prevention (NCCMERP) and CDC PROTECT.

- **Impacting Public Health.** Explored creation of new Public Health SIG. Participated in Million Hearts initiative. Continued engagement and leadership around pharmacists’ role in immunizations. Furthered efforts to promote pharmacists’ role in tobacco cessation.

- **Supporting Continuing Professional Development.** Contributed journal articles. Hosted special programming to promote community-based residency programs, and continued this work through our accreditation partnership with ASHP.

**ADDRESSING KEY PRACTICE ISSUES**

- We promoted the role of the pharmacist in pain management and opioid use disorder through active involvement in the National Academies of Medicine Action Collaborative to Address the U.S. Opioid Epidemic and the National Rx Abuse and Heroin Summit.

- We published the Pharmacist Patient Care Intervention Reporting (PaCIR) reporting checklist in *JAPhA* to facilitate standardized reporting of pharmacists’ interventions in research publications with an aim to improve the evidence for pharmacists’ services.

- We collaborated with the American Medical Association to address the administrative burdens of prior authorization.
Growing Demand for Pharmacist Specialists

With increasing challenges in the delivery of health care, coupled with the complexity of medication regimens, the demand for pharmacists who hold board certifications from the Board of Pharmacy Specialties (BPS) is growing exponentially.

And BPS has experienced significant growth in the number of recognized specialty areas and the number of active board certifications issued. By the end of 2019, more than 46,300 active BPS credentials were issued worldwide—a more than 25% increase over the last 3 years that showcases the amazing growth in the breadth of specialized pharmacy practice and the pharmacy profession. (See graphic.)

BPS board certification is tied to the growth in opportunities for pharmacist specialists around the globe. As of spring 2019, there were 4,733 international active BPS board-certified pharmacists, with at least one board-certified pharmacist in more than 30 countries—a remarkable milestone.

In fall 2019, BPS administered the first examination in the Compounded Sterile Preparations Pharmacy specialty, with 482 pharmacists sitting for the examination. Solid Organ Transplantation has been approved as the 13th BPS specialty, with the first examination scheduled for fall 2020. BPS also issued a call for petition to recognize Emergency Medicine as a new specialty. The growth in the number of specialty areas is in response to the evolution of pharmacy to a patient-centered practice.

- **46,393** total active BPS credentials worldwide
- **13** recognized specialties
- **482** pharmacists sat for the first Compounded Sterile Preparations Pharmacy specialty examination in 2019
Investing in a Preferred Future
Recognized nationally and globally for its work, the APhA Foundation imagines what is possible and improves health by inspiring philanthropy, research, and innovation that advances pharmacists’ patient care services.

The APhA Foundation delivers value for the profession of pharmacy and for APhA. In 2019, five active research and innovation programs were already funded, with more on the way. Sponsored programs included:

- Project IMPACT: Diabetes Prevention
- Project IMPACT: Immunizations—Scaled Demonstration
- Rapid Cycle Innovation Pilot for Respiratory Health collaboration
- IMPACT Care Transformation Institute
- Hypertriglyceridemia Interorganizational Collaborative Project

IMPACT stands for IMProving America’s Communities Together—addresses gaps in vaccination coverage that pose a significant risk to public health. This project seeks to evaluate how implementing an innovative care model that provides the pharmacist access to a patient’s vaccine history at the point-of-care impacts the pharmacist’s ability to identify unmet vaccination needs and increase vaccination rates for routinely recommended adult vaccinations.

The APhA Foundation is completing two scaled demonstrations of the FIP award-winning pilot and expects to publish results of those in 2020.

The Foundation’s Student Scholarship Program awarded 13 scholarships to student members of APhA. They demonstrated a commitment to their APhA-ASP chapter. They helped shape the future of the profession while managing the demands of a full-time pharmacy curriculum.

Meanwhile, the Foundation’s Incentive Grants provided 30 recipients with seed funds to initiate or sustain innovative patient care services within their scope of practice.

In 2019, incentive grant project focus areas included behavioral health, diabetes/cardiovascular care, immunization practices, pain management, patient care workflow, pharmacist-patient communication, pharmacogenomics, and specialty medications.

$1.98 million of mission-driven research and innovation
13 student scholarships awarded to APhA members
30 incentive grants awarded to APhA members
Easy to Reach, Ready to Help: American Pharmacists Month

Every October, APhA spearheads American Pharmacists Month (APhM) activities to celebrate pharmacists’ unique role as accessible, skilled care providers. Continued in 2019, the APhM theme, Easy to Reach, Ready to Help, served to promote this accessibility and the diverse services pharmacists provide in areas like pain management, immunizations, medication reviews and OTC recommendations, care management and counseling for common disease states, and smoking cessation.

Spreading the Word
The APhM website at pharmacistsmonth.com featured easily shareable tools and resources for pharmacies and others to join the campaign. A substantial social media effort increased exposure with:

- 31 facts—one a day—disseminated in October, highlighting the pharmacist’s role in patient care, how pharmacists can help, and special pharmacy observances such as RxTech Day and Women Pharmacist Day
- Posts touting pharmacists’ ability to support patients with diabetes management, counsel hospitalized patients about proper medication usage prior to discharge, and provide guidance in selecting the best supplements and OTC medicines

15th anniversary of American Pharmacists Month
381,000 followers reached with social media content, prompting 10,287 engagements
365,499 patients reached with paid social media advertising campaign promoting how pharmacists help, leading to 2,607 views on pharmacistsmonth.com
Main Events: Gathering the Pharmacy Family

More than 6,000 attendees gathered in Seattle over 4 days in March for APhA2019—the only event uniting pharmacists from all experience levels and practice settings. Continuing the theme of Moving Pharmacy Forward, APhA2019 featured innovative education sessions, intense debates and discussions, and a sold-out exhibit hall.

True to the theme, experts shed light on emerging issues in pharmacy while providing vital knowledge to help attendees advance their practice and patient care now. Sessions explored clinical best practices, pain management strategies, regulatory updates, and a focus on soft skills for success in the workplace.

New ideas took center stage in popular PharmTANK pitches and the dynamic PharmTalks® platform, where pharmacists showcase their latest thinking in areas ranging from diabetes care to telepharmacy.

Special Annual Events
The APhA Institute on Substance Use Disorders enlightened the profession in Salt Lake City in May.

In July, APhA welcomed student pharmacists and new practitioners for, respectively, the APhA Academy of Student Pharmacists (APhA-ASP) Summer Leadership Institute and the 5th annual APhA Day of NP LIFE: Leadership. Involvement. Friendship. Empowerment.

From October to November, over 1,800 student pharmacists attended the APhA-ASP Midyear Regional Meetings throughout the country.

FEDERAL PHARMACISTS SHARE A VISION

APhA’s Joint Federal Pharmacy Seminar (JFPS) brought together uniformed and civil-service pharmacists and pharmacy technicians for the largest gathering of its kind. Over 4 days in October in Dallas, JFPS provided extensive programming and network opportunities around the theme, Federal Pharmacy: Sharing the Vision in Pharmacy.

AT JFPS 2019:
» 1,000+ attendees representing 50 states and 12 countries
» 108 exhibiting companies
» 24 external special events with 3,000+ guests
» $1,323,240 of economic impact to the Dallas community
APhA Recognition in 2019

The APhA Awards and Honors Program is the most comprehensive recognition program in the profession of pharmacy.

**APhA Professionwide Awards**

- **Remington Honor Medal**: Lucinda L. Maine
- **Hugo H. Schaefer Award**: Kenneth M. Hale
- **Hubert H. Humphrey Award**: Michael A. Moné
- **Good Government Pharmacist-of-the-Year Award**: Julie Akers

**Honorary Membership**: Kathy Keough and Linda Gibson

**Honorary President**: Dorothy L. Smith

**Gloria Niemeyer Francke Leadership Mentor Award**: Milap C. Nahata

**H.A.B. Dunning Award**: Albertsons

**Community Pharmacy Residency Excellence in Precepting Award**: Edith Mirzaian

**Distinguished New Practitioner Award**: Cortney M. Mospan

**Generation Rx Award of Excellence**: George E. Downs

**APhA Fellows**

- **Fellows selected by APhA–APPM**: Jeanine P. Abrons, Jeffrey Bratberg, James Kirby, Orsula Volts Kowloot, Monali Majmudar, Allen Nichol, Sarah Parnapy Jawaid, Jeffrey Rochon, Joseph J. Saseen, John R. Yuen

- **Fellows selected by APhA–APRS**: Michelle A. Chui, Karen Nagel, Ana C. Quiñones-Boex, Kenneth Boyett Roberts, Melissa Skelton Duke

**APhA–APPM Awards**

- **Daniel B. Smith Practice Excellence Award**: Betty J. Dong
- **Pharmacy Management Excellence Award**: Brian Hille
- **Distinguished Achievement Award in Pharmacy Management**: Krystalyn Weaver
- **Distinguished Achievement Award in Pharmacy Practice**: Kimberly C. McKiernan
- **Distinguished Achievement Award in Service**: Andrew Bzowyckyj
- **William H. Briner Distinguished Achievement Award in Nuclear Pharmacy Practice**: Richard M. Fejka

**APhA–APRS Awards**

- **Ebert Prize**: Christopher P. Calderon
- **Clinical Research Paper Award**: William R. Doucette
- **Research Achievement Award in the Pharmaceutical Sciences**: Jon C. Schommer
- **Wiederholt Prize**: Karen Hudmon

**APhA–ASP Awards**

- **Linwood F. Tice Friend of APhA–ASP Award**: Jerry Baskin
- **Outstanding Chapter Advisor Award**: Deanna Tran
- **Outstanding Dean Award**: Roger L. Davis
- **Good Government Student Pharmacist-of-the-Year Award**: Shaneice T. Anderson, Jarmie Myers, Vivian H.T. Nguyen, Emily Rae Oliver

**APhA Immunization Champion Awards**

- **Individual Practitioner National Winner**: Kimberly McKeirnan
- **Honorable Mention**: Cherokee Layson-Wolf

**Friend of Pharmacy National Winners**: Kyle Pohl, MD, Jay Flynn, MD

**APhA Foundation**

**2019 Pinnacle Awards**

- **Category I Individual Award for Career Achievement**: Rosemary Gibson
- **Category II Group Practice–Health System–Health Care Corporation Award**: Premise Health
- **Category III Nonprofit Organization–Association–Public/Private Partnerships Award**: Norton Sound Region Children’s Coalition

**Jacob W. Miller Award**: Cynthia J. Boyle

The **Bowl of Hygeia Award** was bestowed in 2019 to pharmacists in all 50 states, Puerto Rico, and the District of Columbia.
APhA Leaders and Committees

**APhA Board of Trustees**

**Officers**
President: Bradley P. Tice, Thompson’s Station, TN
President-elect: Michael D. Hogue, Yucaipa, CA
Immediate Past President: Nicki L. Hilliard, Little Rock, AR
Treasurer: Gregory A. Fox, Carmel, IN
Executive Vice President and CEO: Thomas E. Menighan, Annapolis, MD
Honorary President: Dorothy L. Smith, McLean, VA

**Trustees**
Edward M. Bednarczyk, Lancaster, NY
Sean Jeffery, Branford, CT
Cathy Kuhn, Plain City, OH
Sandra Leal, Tucson, AZ
Joseph T. Mattingly, Baltimore, MD
Randy McDonough, Iowa City, IA
Magaly Rodriguez de Bittner, Baltimore, MD
Theresa P. Tolle, Sebastian, FL
Wendy Weber, Bellevue, NE
Kelli Jo Welter, Des Moines, IA

**APhA Committee on Nominations**
Chair: Nancy Alvarez, Phoenix, AZ
William Riffee, Montrose, WV
Ralph Saroyan, Stockton, CA
April Shaughnessy, Omaha, NE
Amanda Applegate, Lenexa, KS

**APhA House of Delegates**
Speaker of the House: Joseph T. Mattingly, Baltimore, MD
Secretary: Thomas E. Menighan, Annapolis, MD
Parliamentarian: Joseph Fink, Lexington, KY

**APhA Academy of Pharmacy Practice & Management (APhA–APPM)**

APhA–APPM Executive Committee
President: Cathy Kuhn, Plain City, OH
Member-at-large: Andrea Brookhart, Milford, OH
Member-at-large: Denise Clayton, Little Rock, AR
Member-at-large: Patricia Fabel, Winnsboro, SC
Member-at-large: Cortney Mospan, Indian Trail, NC

Member-at-large: Jeffrey Neigh, Annandale, VA
Member-at-large: Brent Thompson, Mora, MN
New Practitioner Officer: Stephanie White, Fayetteville, NC
Immediate Past President: Sarah Ray, Milwaukee, WI

**APhA Academy of Pharmaceutical Research & Science (APhA–APRS)**

APhA–APRS Executive Council
President: Edward M. Bednarczyk, Buffalo, NY
President-elect: David Nau, Ada, OH
Basic Sciences Section Chair:
Jennifer Lamberts, Big Rapids, MI
Basic Sciences Section Chair-elect:
Anna Ratka, Rochester, NY
Clinical Sciences Section Chair: Roger Lander, Birmingham, AL
Clinical Sciences Section Chair-elect: Ryan Costantino, San Antonio, TX
Economic, Social, and Administrative Sciences Chair: Spencer Harpe, Downers Grove, IL
Economic, Social, and Administrative Sciences Chair-elect: Terri Warholak, Tucson, AZ
Postgraduate Officer: Tessa Hastings, Auburn, AL

**APhA Academy of Student Pharmacists (APhA–ASP)**

APhA–ASP National Executive Committee
National President: Kelli Jo Welter, Drake University
National President-elect: Sydney Tu, St. Louis College of Pharmacy
National Member-at-large:
Eric D. Dobberpuhl, Chapman University
National Member-at-large: David Giang, University of Texas at Austin
Speaker of the House: Andrea McDonald, Lipscomb University

**APhA Political Action Committee (APhA–PAC)**

APhA–PAC Board of Governors
Chair: Steve Firman, Cedar Falls, IA
Michael Blaire, Scottsdale, AZ
Starlin Haydon-Greatting, Springfield, IL
Brian Komoto, Delano, CA
David Line, Charlotte, NC
Brent Reed, Baltimore, MD
Magaly Rodriguez de Bittner, Baltimore, MD
Andrea McDonald, Lipscomb University
Scott Tomerlin, Rockledge, FL
Norman Tomaka, Melbourne, FL
APhA-APPM

APhA-APPM Special Interest Groups (SIGs)

Care of Underserved Patients SIG
Coordinator: Alexa Valentino, Columbus, OH
Coordinator-elect: Susan Nguyen, Las Vegas, NV

Compounding SIG
Coordinator: Brenda Jensen, Sioux Falls, SD
Coordinator-elect: John Pritchett, Kennedy, AR

Diabetes Management SIG
Coordinator: Erin Pauling, Cortland, NY
Coordinator-elect: Megan Coleman, Lancaster, SC

Immunizing Pharmacists SIG
Coordinator: Deanna Tran, Hanover, MD
Coordinator-elect: Gretchen Kreckel Garofoli, Morgantown, WV

Medical Home/ACO SIG
Coordinator: Courtney Doyle-Campbell, Springfield, MA
Coordinator-elect: Sara Wettergreen, Denver, CO

Medication Management SIG
Coordinator: Marci Strauss, Abingdon, MD
Coordinator-elect: Laly Havern, Del Rio, TX

Nuclear Pharmacy Practice SIG
Coordinator: Danny Allen, Tyler, TX
Coordinator-elect: Dao Le, Houston, TX

Pain, Palliative Care, and Addiction SIG
Coordinator: Amanda Ward, Louisi, KY
Coordinator-elect: Thomas Franko, Wilkes-Barre, PA

Preceptor SIG
Coordinator: Angela Olenik, Alexandria, VA
Coordinator-elect: Morgan Herring, West Des Moines, IA

Transitions of Care SIG
Coordinator: Phung On, Boston, MA
Coordinator-elect: Jessica Wooster, Tyler, TX

APhA-APPM Awards
Standing Committee
Chair: Brent Thompson, Mora, MN
Katelyn Alexander, Johnson City, TN
Brandi Bowers, Strafford, MO
Robin Corelli, San Francisco, CA
Matthew Lacroix, West Warwick, RI
Jeffrey Neigh, Annandale, VA
Marissa Salvo, Southington, CT
Larry Selkow, La Quinta, CA
Megan Smith, Little Rock, AR
Jennifer Titeleanu, Omaha, NE
Lucio Volino, Piscataway, NJ

APhA-APPM Fellows Selection Subcommittee
Chair: Brent Thompson, Mora, MN
Jeanine Abrams, Coralville, IA
Kevin Barton, Bentonville, AR
Valentino Caruso, Cheshire, CT
Jessica Comstock, Roanoke, VA
Nicole Gattas, St. Charles, MO
Stanley Haydon-Greatting, Springfield, IL
Dan Kennedy, Beaverton, OR
Adam Loyson, Dallas, TX
Sarah Parnapy Jawaid, Winchester, VA

APhA-APPM Communications Standing Committee
Chair: Denise Clayton, Little Rock, AR
Laressa Bethishou, Irvine, CA
Hillery Blackburn, Nashville, TN
David Bright, Rockford, IL
Jeffrey Hamper, Boise, ID
Jelena Lewis, Irvine, CA
Sheena Patel, Mechanicsburg, PA
Ashley Pugh, Enville, TN
Sneha Srivastava, North Chicago, IL
Stephanie White, Fayetteville, NC
Bibi Wishart, Winston-Salem, NC

APhA-APPM Education Standing Committee
Chair: Andrea Brookhart, Milford, OH
Kevin Aloysius, Houston, TX
Lakesha Butler, Edgewoodville, IL
Valerie Clinar, Larkspur, CA
Karla Foster, Ridgeland, MS
Tiffany Hatcher, Pittsburgh, PA
Rupal Mansukhani, Piscataway, NJ
Kristine Mason, Columbus, OH
Kimberly McKeiman, Spokane, WA
Cortney Mospan, Indian Trail, NC
ChiIdiya Ohiagu, Mobile, AL
Golden Peters, St. Louis, MO
Jamie Remines, Roanoke, VA
Judith Sommers Hanson, Huntsley, IL
Stevie Veach, Bellevue, IA

APhA-APPM Policy Standing Committee
Chair: Sarah Ray, Milwaukee, WI
William Charles, Hanover, MD
Kimberly Croley, Corbin, KY
Jay Elkeareh, Chicago, IL
Patricia Fabel, Winnsboro, SC
Richard Green, Dublin, OH
Christopher Johnson, Little Rock, AR
Cathy Kuhn, Plain City, OH
Nicholas Lehman, Urbandale, IA

APhA-APPM Committee on Nominations
Chair: Cathy Kuhn, Plain City, OH
Nicki Hilliard, Little Rock, AR
Michael D. Hogue, Yucaipa, CA
Sarah Ray, Milwaukee, WI
Wendy Weber, Bellevue, NE

APhA-APRS

APhA-APRS Awards
Standing Committee
Chair: Jennifer Lambert, Big Rapids, MI
Ryan Costantino, San Antonio, TX
Radhika Devraj, Edgewoodville, IL
Ami Fawzy, Robinson, NJ
Marsha Glibrecht, Crossville, AL
Abby Kaahaleh, Schaumburg, IL
Anandi Law, Pomona, CA
Julie Oestreich, Findlay, OH
Ana Quiñones-Boex, Downers Grove, IL

APhA-APRS Communications Standing Committee
Chair: Roger Lander, Birmingham, AL
Mary Gurney, Glendale, AZ
William McLaughlin, Germantown, TN
Marwa Noureddin, Ft. Wayne, IN
Anna Ratka, Rochester, NY

APhA-APRS Education Standing Committee
Chair: Spencer Harpe, Downers Grove, IL
Jill Augustine, Atlanta, GA
Michelle Blakely, Laramie, WY
Courtney Gamston, Opelika, AL
Karen Nagel-Edwards, Wheaton, IL
Allison Radwick, Exton, PA
Natalia Scherbakova, Springfield, MA
Olayinka Shyanbola, Madison, WI
Christopher Smalley, West Chester, PA
Terri Warholak, Tucson, AZ
Robin Zavod, Downers Grove, IL

APhA-APRS Policy Standing Committee
Chair: David Nau, Ada, OH
Edward Bednarczyk, Buffalo, NY
Yifei Liu, Kansas City, MO
Jing Wu, Arlington, VA

APhA-APRS Postgraduate Advisory Committee
Chair: Tessa Hastings, Auburn, AL
Jenny Beal, West Lafayette, IN
Bob Bechtol, Minneapolis, MN
Lindsey Hohmann, Auburn, AL
Natalie Hohmann, Auburn, AL
Logan Murry, Iowa City, IA
Meena Murugappan, Minneapolis, MN
Taylor Watterson, Madison, WI
Yi Zhao, Auburn, AL

**APhA-APRS Committee on Nominations**
Chair: Ed Bednarczyk, Buffalo, NY
Kevin Farmer, Oklahoma City, OK
Adriane Irwin, Corvallis, OR
Eric Jarvi, Hampden, ME

**APhA-APRS Evidence for Pharmacist Services Expert Advisory Panel (EPSEAP) Task Force**
Chair: Patrick Clay, Washington, DC
Co-Chair: Anne Burns, Washington, DC
Jeffrey Bratberg, Kingston, RI
Karen Ferris, Ann Arbor, MI
Caroline Gaither, Minneapolis, MN
Don Klepsker, Omaha, NE
Mary Ann Kliethermes, Downers Grove, IL
Sharrel Pinto, Sioux Falls, SD
Lourdes Planas, Oklahoma City, OK
Margie Snyder, West Lafayette, IN
Junling Wang, Memphis, TN
Matthew Witry, Iowa City, IA

**Ad Hoc CBP Expert Group**
Chair: Jenna Ventresca, Washington, DC
Elab Abourashed, Frankfurt, IL
Edward Bednarczyk, Buffalo, NY
Laura Borgelt, Aurora, CO
Walt Chambliss, Oxford, MS
Abir El-Alfy, Milwaukee, WI
Jennifer Lamberts, Big Rapids, MI
Roger Lander, Birmingham, AL
Payal Patel, Warrington, PA

**Joint APhA–APPM and APhA–APRS**

**APhA Patient Referral Perspectives Report Work Group**
Chair: Wendy Mobley-Bukstein, Des Moines, IA
W. Chris Charles, Hanover, MD
Denise Clayton, Little Rock, AR
Susan S. Cornell, Downers Grove, IL
Julie Groppi, West Palm Beach, FL
Adriane Irwin, Corvallis, OR
Christine Lam, San Antonio, TX
Sarah Ray, Milwaukee, WI
Wendy Weber, Bellevue, NE

**APhA–APPM and APhA–APRS Patient Referral Work Group**
Denise Clayton, Little Rock, AR
Adriane Irwin, Corvallis, OR
Wendy Mobley-Bukstein, Des Moines, IA
Sarah Ray, Milwaukee, WI

**APhA–ASPs**

**APhA–ASPs Awards**

**Standing Committee**
Chair: Michael Behal, The University of Tennessee Health Science Center
Jaspree Bhullar, Long Island University
Cortni Hicks, University of Arkansas for Medical Sciences
Tessa Schnelle, The University of Kansas

**APhA–ASPs Communications Standing Committee**
Chair: Laurie Plevinski, University at Buffalo
Augustine Bui, East Tennessee State University
Kristi Fitch, Belmont University
Clair Schumann, Purdue University

**APhA–ASPs International Standing Committee**
Student Exchange Officer and Chair: Dominique Taylor, Mercer University
National Contact Person: Judy Chan, The University of Texas at Austin
National Project Coordinator: Elizabeth Wandling, Cedarville University
Student Exchange Officer-elect: Miranda Craft, The University of Mississippi

**APhA–ASPs Member Engagement Standing Committee**
Chair: Stanley Dowell, The University of Tennessee Health Science Center
Ashley Dike, Howard University
Amanda Hammond, Mercer University
Jaimie Myers, University of South Florida

**APhA–ASPs Policy Standing Committee**
Chair: Laura Sosinski, Butler University
Alvin Leung, Pacific University
Ian Floresta, University of Florida
Lauren Dickerson, East Tennessee State University

**Midyear Regional Meeting Coordinators**
Region 1: Angela Dansereau, The University of Rhode Island
Region 2: Krishna Patel, Temple University
Region 3: Savannah Blaylock Cunningham, Mercer University
Region 4: Allyson Beechy, The Ohio State University
Region 5: Amy Dunleavy, The University of Iowa
Region 6: Joanna Mari G. Ramos, St. Louis
Region 7: Amanda Ho, University of the Pacific

**Regional Delegates**
Region 1: Rachel Manugas Mesina, University at Buffalo
Region 2: Nneka B. Okafor, Howard University
Region 3: Kalyn Davis, Samford University
Region 4: Alexander Hutchinson, University of Cincinnati
Region 5: Christopher Kotschevar, South Dakota State University
Region 6: Kallie J. Erickson, The University of Texas at Austin
Region 7: Majid Nazir, Washington State University
Region 8: Jane Vo, Loma Linda University

**Regional Members-at-large**
Region 1: Jordan D. Scott, D’Youville School of Pharmacy
Region 2: Raphaelia A. Atelefack, University of Maryland Eastern Shore
Region 3: Clayton C. Nelson, Presbyterian College
Region 4: Connor Michael Anderson, Ferris State University
Region 5: Rebecca McCaughey, The University of Iowa College
Region 6: Any K. Jivan, The University of Texas at Austin
Region 7: Kirk C. Kateasenes, University of Montana
Region 8: Valarie Lee, California Northstate University

**APhA New Practitioner Network**

**New Practitioner Advisory Committee**
Chair: Jessica Marx, Exeter, NH
Vice-chair: Jessica Comstock, Roanoke, VA
Deeb Eid, Grand Rapids, MI
Kathryn Marwit, Fort Wayne, IN
Scott Sexton, Grand Rapids, MI

**Communications Standing Committee**
Chair: Bethany Sibbitt, Dayton, OH
Amanda Cavness, Washington, DC
Sara Marsey, Minneapolis, MN
Zach Pape, Milwaukee, WI

**Education Standing Committee**
Chair: Kelsey Gallegos Aragon, Albuquerque, NM
Olivia Kinney, Bridgeport, WV
Katie Kuecker, Madison, WI
Taylor Mathis, Jackson, TN

**Member Engagement Standing Committee**
Chair: Lauren Bode, Saint Albans, VT
Steph Luon, New Haven, CT
Brad Rzendzian, Columbus, OH
Jennifer Wick, Cincinnati, OH
Looking Ahead to 2020

During 2019, APhA worked on the following areas for 2020:

**Well-Being and Resilience**
APhA will continue our efforts to enhance the well-being and resilience of pharmacists and pharmacy professionals. We’re listening to members and tracking pharmacist and pharmacy personnel well-being to guide APhA’s activities to address consensus recommendations and develop additional well-being resources.

**Top Advocacy Priorities**
In 2020, APhA will double down on our efforts to secure provider status under Medicare Part B. We will intensify our partnership with state pharmacy associations to secure full scope authority for pharmacists in all 50 states. And we will intensify our advocacy with the federal government to ensure fair and reasonable reimbursement for pharmaceuticals, medical devices, and patient care services, stop the anticompetitive business practices of PBMs, and ensure patient access to medications and pharmacist-provided care.

**CEO Transition**
APhA CEO Thomas E. Menighan announced he will retire in July 2020. APhA’s next CEO, Scott J. Knoer, MS, PharmD, was named in early 2020. He, along with his leadership team and APhA leaders, will tackle the issues impacting the profession, Association, and the patients our members serve.

**Future Annual Meetings**
Our 2020 APhA Annual Meeting & Exposition is at National Harbor, MD, on March 20–23. APhA2021 will be held in Los Angeles on March 12–15, 2021.

**Pharmacy Profiles and ADVANCE**
APhA launched related innovative technologies to capture pharmacist credential data and facilitate workforce development—all to position pharmacists and the pharmacy workforce to gain recognition in the changing health care system.

**Project IMPACT: Diabetes Prevention**
In 2019, the APhA Foundation continued work on the 5-year cooperative agreement it entered into with CDC in 2017. In January 2020, it added to its partnership with The Kroger Co., to now include Tabula Rasa HealthCare, through its subsidiary company SinfoniaRx, on implementation of Project IMPACT: Diabetes Prevention. This evolution of the profession’s effort to build infrastructure within pharmacy practices across the United States will expand access to the National Diabetes Prevention Program’s evidence-based lifestyle change program.

**Board of Pharmacy Specialties**
The Board of Pharmacy Specialties (BPS) is seeing continued growth in the number of credential holders and in the pharmacy profession for patient care roles that address complex medication issues.

In 2019, BPS administered the first examination in Compounded Sterile Preparations and is preparing to offer the first examination in Solid Organ Transplantation in 2020. BPS also received a petition from ACCP and ASHP to recognize Emergency Medicine as a Pharmacy Specialty, and has committed to conduct a Role Delineation Study in Pain Management as well.
### APhA Statement of Financial Position*

**December 31, 2019** and 2018

<table>
<thead>
<tr>
<th>Assets:</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$1,075,363</td>
<td>$6,106,540</td>
</tr>
<tr>
<td>Accounts and other receivables, net</td>
<td>1,830,532</td>
<td>2,536,408</td>
</tr>
<tr>
<td>Due from related parties</td>
<td>809,626</td>
<td>895,343</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>672,225</td>
<td>668,042</td>
</tr>
<tr>
<td>Inventories</td>
<td>227,212</td>
<td>300,497</td>
</tr>
<tr>
<td>Investments</td>
<td>21,741,072</td>
<td>18,228,436</td>
</tr>
<tr>
<td>Investment in 2200 C Street LLC</td>
<td>(12,841,908)</td>
<td>(13,503,984)</td>
</tr>
<tr>
<td>Investment in Pharmacy Profiles</td>
<td>796,835</td>
<td>959,768</td>
</tr>
<tr>
<td>Other Assets</td>
<td>258,464</td>
<td>258,464</td>
</tr>
<tr>
<td>Land, building, and equipment, net</td>
<td>10,375,094</td>
<td>8,913,561</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td>$24,944,515</td>
<td>$25,363,075</td>
</tr>
</tbody>
</table>

| Liabilities: | | |
| Accounts payable and accrued expenses | | |
| Accounts payable and accrued expenses | $1,905,019 | $1,653,246 |
| Due to related parties | 686,661 | 2,665 |
| Deferred revenue | 8,581,580 | 11,627,935 |
| Deferred compensation | 1,145,694 | 1,061,592 |
| Notes Payable | 46,433 | 68,721 |
| **Total liabilities** | 13,730,937 | 15,996,481 |

| Net assets: | | |
| Without donor restrictions | 11,071,172 | 9,223,581 |
| With donor restrictions | 142,406 | 143,013 |
| **Total net assets** | 11,213,578 | 9,366,594 |

| Total liabilities and net assets | | |
| **Total assets** | $24,944,515 | $25,363,075 |

---

### APhA Statement of Activities*

**Years Ended December 31, 2019** and 2018

<table>
<thead>
<tr>
<th>Revenues:</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Certification</td>
<td>$9,674,525</td>
<td>$8,732,632</td>
</tr>
<tr>
<td>Meetings and education programs</td>
<td>8,863,924</td>
<td>9,334,616</td>
</tr>
<tr>
<td>Publications and subscriptions</td>
<td>4,812,422</td>
<td>4,821,403</td>
</tr>
<tr>
<td>Membership dues</td>
<td>3,994,000</td>
<td>4,146,349</td>
</tr>
<tr>
<td>Grants and support</td>
<td>3,542,726</td>
<td>3,750,914</td>
</tr>
<tr>
<td>Investment income, net of nonoperating investment income</td>
<td>844,209</td>
<td>790,992</td>
</tr>
<tr>
<td>Royalties</td>
<td>716,709</td>
<td>640,513</td>
</tr>
<tr>
<td>Advertising</td>
<td>496,725</td>
<td>214,597</td>
</tr>
<tr>
<td>Rental income</td>
<td>287,560</td>
<td>294,368</td>
</tr>
<tr>
<td>Other</td>
<td>1,687,894</td>
<td>1,662,735</td>
</tr>
<tr>
<td><strong>Total revenues</strong></td>
<td>34,920,694</td>
<td>34,989,119</td>
</tr>
</tbody>
</table>

| Expenses: | | |
| Salaries and related costs | 18,700,582 | 17,385,721 |
| Professional fees and honoraria | 5,477,981 | 4,757,920 |
| Occupancy costs | 3,769,667 | 3,682,270 |
| Travel and meetings | 2,942,764 | 2,666,958 |
| Publications and editorial costs | 1,188,245 | 1,229,011 |
| Equipment rental, repair and maintenance | 1,243,273 | 1,150,520 |
| Depreciation and amortization | 875,509 | 922,567 |
| Contributions and dues | 491,588 | 531,385 |
| Postage, shipping and handling | 397,831 | 499,025 |
| Printing | 286,410 | 301,368 |
| Other | 1,405,328 | 1,438,872 |
| **Total expenses** | 36,779,188 | 34,565,617 |

| Net operating surplus (loss) before other items | (1,858,494) | 423,502 |

| Nonoperating investment gain (loss): | | |
| APhA (after allocation to operations) | 2,350,027 | (2,045,618) |
| 2200 C Street LLC | 3,714,260 | (985,584) |
| **Total nonoperating investment gain (loss)** | 6,064,287 | (3,031,202) |

| Other items: | | |
| Loss from building operations | (212,671) | (750,906) |
| Strategic initiatives | (2105,807) | (1,589,025) |
| Remington endowment contribution | (500,000) | — |
| Pension benefit actuarial gain | 220,878 | — |
| Implementation of new revenue recognition accounting standard | 215,283 | — |
| **Total other items** | (2,358,809) | (2,339,931) |

| Change in net assets | 1,846,984 | (4,947,631) |

| Net assets, beginning of year | 9,366,594 | 14,314,225 |

| Net assets, end of year | $11,213,578 | $9,366,594 |

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*Reflects APhA core operations and its investment in the headquarters building (2200 C Street LLC).

**Unaudited**