APhA2023

Annual Meeting & Exposition Phoenix | March 24-27

APhA-ASP Finance Vice Presidents Meet-up



Presenters

2022-2023 Awards Standing Committee



Courtney Woo Chair



Katie DeBary Member



Jennifer Garson Member



Caleb Greer Member



Agenda

- Introductions
- Roles & Responsibilities
- Financial Planning
- Timeline & Events
- Resources
- Q&A
- Mix & Mingle
- Announcements

Introductions



Join the Poll

https://meet.ps/APhA2023-FVP





Which statement best describes you?

- I am currently serving as the Finance Vice President.
- I am the incoming Finance Vice President.
- I am interested in learning more about the Finance Vice President role.



Go around the table and share...

- Name
- School or College of Pharmacy
- Year in School
- Whether you are the current officer, incoming officer, or interested in learning more about the position.



Answer one of the questions below:

Current Officer	Incoming Officer	Interested
What has been	What are you most	What would you
your greatest	looking forward to	like to learn about
accomplishment	in serving in this	the position?
this year?	role?	

Please indicate at the beginning of your response whether you are a current officer, incoming officer or interested in learning more.

Roles & Responsibilities



Roles & Responsibilities

Serving in one of the chapter's most vital roles can ensure the future success and fiscal health of your chapter's operations.

Responsibilities:

- Manage the chapter's finances
- Maintain accurate and up-to-date records on chapter income and spending
- Coordinate chapter fundraising efforts
- Create continuity plans for the leaders coming after you



Roles & Responsibilities

- Create a budget for chapter operations and update it frequently throughout the year
- Advise chapter officers on spending and project financial management
- Process checks, invoices, and reimbursements for the chapter
- Understand and adhere to your institutions banking requirements

Financial Planning



Developing a Budget

- Gather Information
 - Income and expenses
 - Fundraising
 - Previous Operational Costs
- Plan Ahead
 - What are the goals of the chapter?
 - What will be the same or change?
- Estimate Costs and Finalize Budget
 - Make sure to work with your chapter when developing your budget
- Revisit and Manage

SAMPLE CHAPTER PROGRAM BUDGET

	Estimated	Estimated total	Actual	Actual Total
INCOME/REVENUE				
Money allocated from APhA Dues	\$500.00		\$500.00	
Money raised from fundraisers	\$1,000.00		\$750.00	
Donations				
Contributions				
Department Funding				
Other				
Revenue Totals		\$1,500.00		\$1,250.00
EXPENSES				
Supplies and Equipment				
Marketing				
Posters	\$200.00		\$150.00	
Banners	\$150.00		\$150.00	
Printing	10 C		- 11 I.	
Flyers	\$10.00		\$5.00	
Expense Totals	2. 25	\$360.00		\$305.00
TOTAL:		\$1,140.00		\$945.00



Key National Events to Budget For

APhA Institute on Substance Use Disorders Meeting Registration and Travel (June) Sending 1-2 Representatives to Summer Leadership Institute

(July)

Midyear Regional Meeting (MRM) Registration and Travel (Oct.-Nov.)

Innovative Programming Poster for MRM *(Oct.-Nov.)* Annual Meeting Registration and Travel (APhA2024) *(March)* Sending NPCC Representative to Attend APhA2024 *(March)*



Key Chapter Events to Budget For



Chapter Meetings

Social Events



Expenses to Consider

Promotional Materials

Events, Retreats, Socials

Supplies

Travel Expenses

Rental Fees

Food at Chapter Meetings



Supporting Chapter Members

- Fundraising to support meeting attendance (registration, travel, accommodations, etc.)
- Disseminating information for scholarship opportunities
- Exploring grants or sponsorship opportunities to support chapter events/initiatives
- Encouraging chapter members to apply for school travel funds
- Advocating for school support for attending professional development events



Supporting Chapter Members

Conduct Chapter Fundraising Events

• Examples include t-shirts, hats, coffee mugs, blankets

Create a Relationship with your State Association

- May be opportunities for the local State Association to support the chapter
 - Financial donations
 - Fundraiser or event collaboration

Scholarship Opportunities

- Innovative Programming Award
 - Regional winning chapters receive two complimentary registrations for APhA2023
- Institute on Substance Use Disorders scholarships
- APhA Foundation scholarships

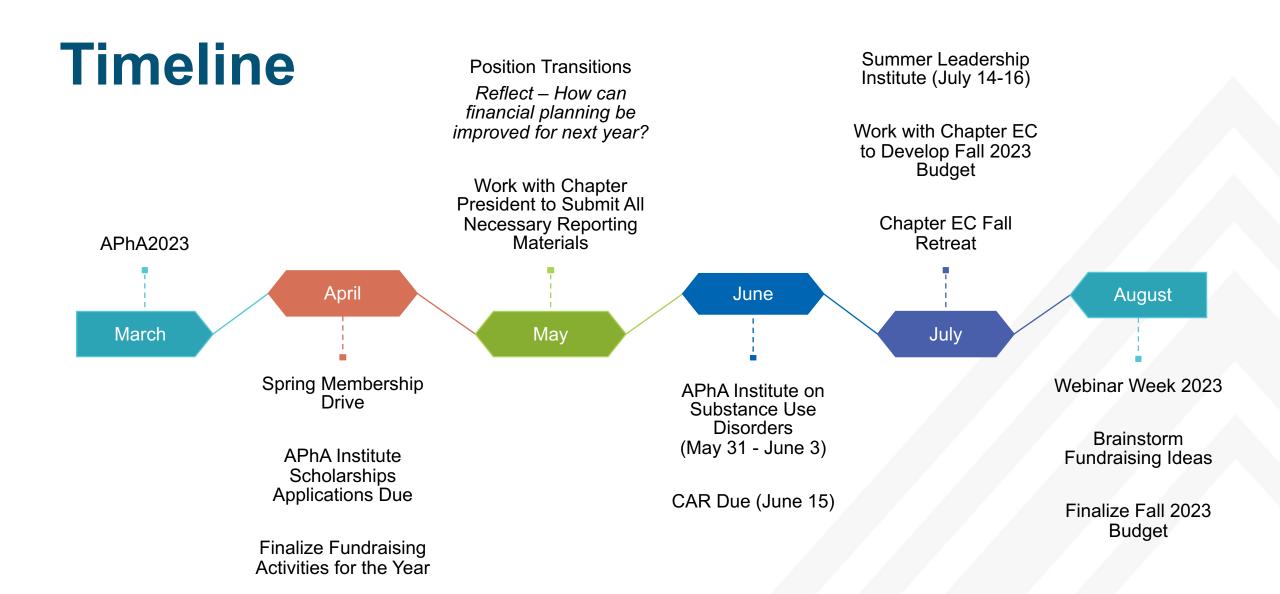


Supporting Chapter Members

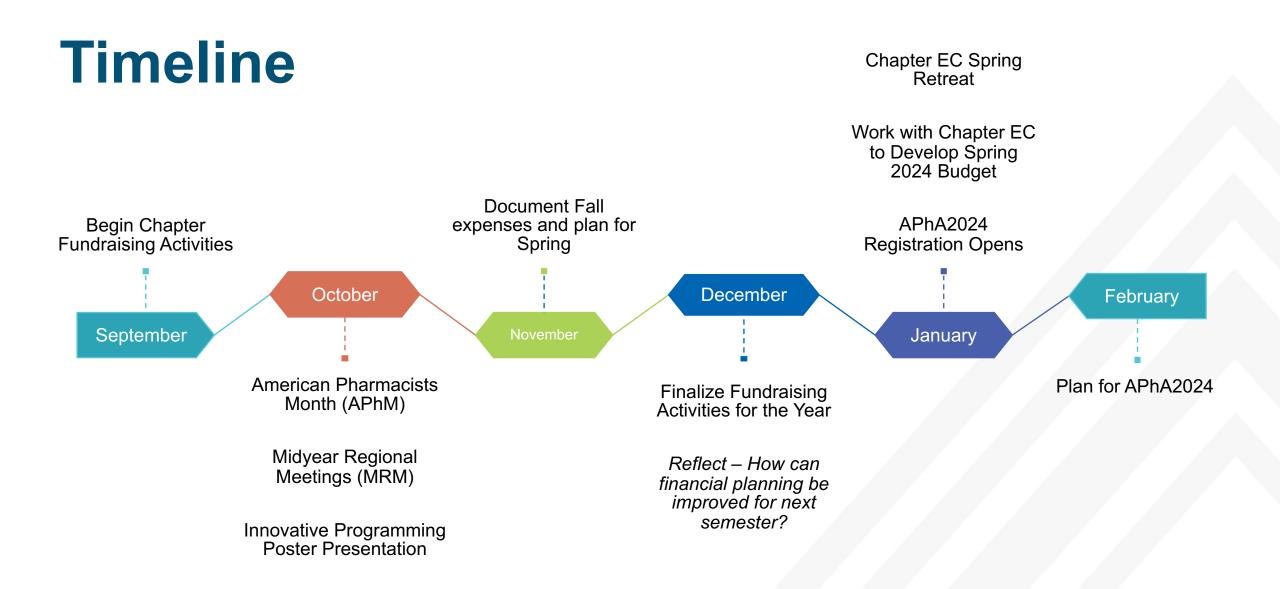
- University Travel/Professional Development Funds
 - If your school does not provide financial support for meeting attendance, set up a meeting with appropriate contacts to discuss future funding opportunities.
 - Explain the benefits of meeting attendance
 - Networking
 - Professional Development
 - Leadership Development
 - Develop a deliverable for Chapter Members to turn in after the conference in order to receive funds
 - 1-page reflection
 - Presentation to the chapter on their experience

Timeline and Events









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Event Planning

- Key points
 - Work with your team to pinpoint the main goals of the fundraiser or event
 - Know your audience and who you would like to sell the product or experience to
 - Market according to your audience
 - Always follow your university guidelines when setting up an event





APhA-ASP Event Planning Checklist & Timeline

Proposed Event Title:	
Proposed Event Date:	
Proposed Event Description:	

8 weeks before the event: Determine the goals

Event Type	Patient-care project		
	Educational		
	Fundraiser		
	 Professional/leadership training 		
	Social gathering (networking)		
Main goals			
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Target Audience	Student pharmacists on-campus		
	Student pharmacists outside of campus		
	Faculty members on-campus		
	Community members		
Event Date	Check University calendar for potential conflicts		
	• If the event is targeted for student pharmacists, check		
	their class and exam schedules for potential conflicts		
Is there a duplication of	Yes • No • Potential		
another campus event?			
another campus event			

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General Considerations for Developing a Fundraising Event

- 1. Identify a product or service to fundraise
- 2. Run the idea past your Chapter Advisor and any other parties at the University whose approval you may need
- 3. Review the economics and create a business plan
 - a) Questions to ask yourself:
 - Does the price change based on the number of items purchased?
 - Will those buying the item sign up and pay for it ahead of time or will the chapter buy a limited number to sell?
 - What price per item is the breakeven price? What is the goal profit margin?
 - Are there any costs associated with marketing the item?
- 4. Work with the Communications VP to create a marketing plan to the University
 - a) University newsletter
 - b) Email
 - c) Social Media
- 5. Schedule or reserve tabling times for selling the item
 - a) Set up a fundraising table near a common study space
 - b) Review class schedules for when and where to set up a fundraising table
- 6. Purchase and distribute fundraising item/host fundraising event



Fundraising Ideas





Answer one of the questions below:

Current Officer

What is one piece of advice you would give yourself if you were starting your role over?

Incoming Officer

What is one question you have regarding your new position?

Please indicate at the beginning of your response whether you are a current officer, incoming officer.



Answer one of the questions below:

Current Officer

What was your favorite event or responsibility this year?

Incoming Officer

What event or responsibility are you most excited for in your new role?

Please indicate at the beginning of your response whether you are a current officer, incoming officer.

Resources

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APhA-ASP Chapter Officer Resources

APhA-ASP Chapter Officer Resources

Running a student chapter has many facets. To tackle as many projects as possible, these resources have been developed to provide chapter leaders with information to assist in managing a successful chapter. Use these resources and templates to accomplish your goals and tasks.

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Resources For Chapter Presidents, Vice Presidents And Chairs

Presidents and Presidentselect

Communications Vice Presidents

President Workshop

- APhA2022 President and President-elect
 Workshop
- Communications Vice President Toolkit
 - APhA2022 Communications Vice
- Sample Budgets
 Fundraising

Budgeting

- -----
- Chapter Tax Information (IRS)

Finance Vice Presidents

- Chapter Banking Information Update
- Form
- APhA2022 Finance Vice President
- Workshop

International Vice Presidents

- International Vice President Toolkit, and IPSF Campaign, Project and Student
- APhA2022 International Vice President
 Workshop

Exchange Resources







Budgeting Resources

- The "Budgeting" document provides details on the budgeting process as well as important considerations
- The "Sample Budgets" document is a great template to use when creating a budget
- Share these resources with the incoming Finance-VP's when it is time to transition!

Finance Vice Presidents

- Budgeting
- Sample Budgets
- Fundraising
- Chapter Tax Information (IRS)
- Chapter Banking Information Update
 Form
- APhA2022 Finance Vice President Workshop



Budgeting Resources

The "Chapter Tax Information Document" provides details on how to fill taxes (if applicable to your chapter) and answers frequently asked questions.

Finance Vice Presidents

- Budgeting
- Sample Budgets
- Fundraising
- Chapter Tax Information (IRS)
- Chapter Banking Information Update
 Form
- APhA2022 Finance Vice President

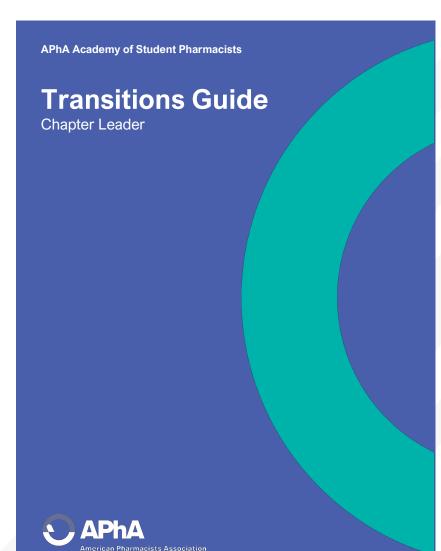
Workshop



Transitions Guide

Under the *Additional Resources* section of the Chapter Officer Resources page.







Chapter Achievement Report (CAR) Toolbox

CAR Guidelines

Tracking Tool (CAA Reporting Tool)

Chronological List

Glossary of Terms

Essay Guidelines





Assisting with the Chapter Achievement Report

- The chapter budget will need to be uploaded when completing the CAR
- Be able to describe how the chapter budgets for the year
- Document if the chapter received any monetary awards or donations
- Know if and how the chapter filed taxes
- Be able to report the amount of money raised through fundraisers and describe the fundraising activities conducted

Chapter Achievement Report Workshop Webinar

Tuesday, April 11th from 8-9 pm ET





Answer the question below:

Current Officer

What resource has been the most helpful to you throughout the year?



Questions?



What was your biggest take away from the session?



What additional information do you want or need?



What, if anything, can APhA-ASP do to help support you in your role?

Announcements



Contact Information

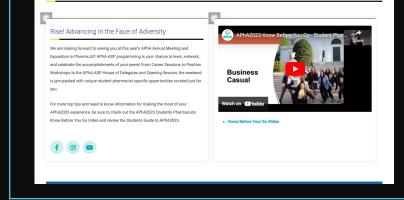
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APhA2023 APhA-ASP Attendee Resources





APhA2023 APhA-ASP Attendee Resources



Chapter Achievement Report Workshop Webinar

Tuesday, April 11th from 8-9 pm ET





2:00-3:00 pm

3:00-5:00 PM

APhA-ASP Pharmacy Power Hour

APhA-ASP House of Delegates

Convention Center Room 300 Foyer Convention Center Room 301AB



The Next Session Begins at 11:45 am

Region 1 Chapter	Region 2 Chapter	Region 3 Chapter	Region 4 Chapter
Officer Debrief	Officer Debrief	Officer Debrief	Officer Debrief
Alhambra	Deer Valley	Valley of the Sun C	Encanto A
Region 5 Chapter	Region 6 Chapter	Region 7 Chapter	Region 8 Chapter
Officer Debrief	Officer Debrief	Officer Debrief	Officer Debrief
Valley of the Sun A	Encanto B	Valley of the Sun B	Paradise Valley