



APhA-ASP Patient Counseling Competition Evaluation Form—Final Round

Participant's name: _____ Judge's initials: _____

After reviewing the videotape, indicate your rating of the contestant's performance by circling the appropriate number. For each item, rate the contestant from 0 (Not Done) to 10 (Excellent). When you have completed the form, CHECK TO BE SURE YOU HAVE CIRCLED A NUMBER FOR EACH ITEM.

| | Not Done | Poor | Unsatisfactory | Satisfactory | Excellent |
|---|----------|------|----------------|--------------|-----------|
| COUNSELING SESSION | | | | | |
| 1. Identifies self and the patient or patient's agent. | 0 | 1 2 | 3 4 5 | 6 7 8 | 9 10 |
| 2. Explains the purpose of the counseling session. | 0 | 1 2 | 3 4 5 | 6 7 8 | 9 10 |
| 3. Makes appropriate use of the patient profile . | 0 | 1 2 | 3 4 5 | 6 7 8 | 9 10 |
| 4. Assesses patient understanding of the reason(s) for therapy. | 0 | 1 2 | 3 4 5 | 6 7 8 | 9 10 |
| 5. Uses open-ended questions. | 0 | 1 2 | 3 4 5 | 6 7 8 | 9 10 |
| 6. Conveys complete information to the patient (e.g. drug name, indication, dosage regimen, potential side effects, missed dose instructions, refills allowed, storage recommendations). | 0 | 1 2 | 3 4 5 | 6 7 8 | 9 10 |
| 7. Verifies patient understanding via feedback. | 0 | 1 2 | 3 4 5 | 6 7 8 | 9 10 |
| 8. Summarizes by emphasizing key points of information, provides closure and opportunity for follow-up. | 0 | 1 2 | 3 4 5 | 6 7 8 | 9 10 |
| GENERAL TECHNIQUES | | | | | |
| 9. Presents facts and concepts in a logical order . | 0 | 1 2 | 3 4 5 | 6 7 8 | 9 10 |
| 10. Provides accurate information. | 0 | 1 2 | 3 4 5 | 6 7 8 | 9 10 |
| 11. Uses language the patient is likely to understand. | 0 | 1 2 | 3 4 5 | 6 7 8 | 9 10 |
| 12. Displays effective nonverbal behaviors (eye contact, body language, gestures). | 0 | 1 2 | 3 4 5 | 6 7 8 | 9 10 |
| 13. Identifies and appropriately addresses any real or anticipated concerns or problems of importance. | 0 | 1 2 | 3 4 5 | 6 7 8 | 9 10 |
| 14. Uses understanding or empathetic responses. | 0 | 1 2 | 3 4 5 | 6 7 8 | 9 10 |
| 15. Maintains control and direction of the counseling session. | 0 | 1 2 | 3 4 5 | 6 7 8 | 9 10 |
| OVERALL EVALUATION | 0 | 1 2 | 3 4 5 | 6 7 8 | 9 10 |

Total Evaluation Score: _____